

Table 1- Initial Tendered Rates Lot 1: North.

Cost Comparison Initial Tendered Rates	British Gas/ PH Jones	BSW Heating	Gracelands CMS	K & T Heating Services
Lot 1: North Area	£ 359,243.64	£ 547,968.06	£ 198,388.68	£ 371,014.19

Table 2 - Cost Comparison Percentage Details Lot 1: North.

Cost Comparison Percentage Totals Lot 1: North	British Gas/ PH Jones	BSW Heating	Gracelands CMS	K & T Heating Services	Max Score Available %
Labour Rates	Score	Score	Score	Score	8.00%
Standard labour charge Monday to Friday 08:00 – 17:30	0.61%	0.58%	1.00%	0.95%	1.00%
Saturday labour charge 08:00 – 17:30	0.43%	0.49%	0.70%	1.00%	1.00%
Sunday labour charge 08:00 – 17:30	0.46%	0.56%	1.00%	0.95%	1.00%
Outside hours labour charge Monday - Friday	0.61%	0.65%	1.00%	0.95%	1.00%
Outside hours labour charge Saturday - Sunday	0.46%	0.56%	1.00%	0.71%	1.00%
Bank Holiday labour charge anytime	0.46%	0.56%	1.00%	0.71%	1.00%
Total cost for a breakdown call out charge during normal working hours	1.00%	0.56%	0.95%	0.91%	1.00%
Total cost for a breakdown call out charge during 'out of hours'.	0.57%	0.60%	1.00%	0.76%	1.00%
SOR					
Schedule of Rates	2.73%	4.08%	5.00%	3.92%	5.00%
Servicing					
Servicing Costs	10.00%	6.16%	8.11%	7.54%	10.00%
Breakdown					
Breakdown Costs	10.00%	6.39%	9.76%	9.85%	10.00%
Overheads & Profit					
Average Enhanced Profit	0.80%	0.91%	0.75%	1.50%	1.50%
Other					
Central Office Overheads	1.78%	0.53%	2.00%	1.20%	2.00%
Site Overheads	0.71%	1.01%	1.67%	2.00%	2.00%
Normal' Profit	1.31%	1.50%	0.53%	0.29%	1.50%
Total Weighting for each Bidder.	31.90%	25.12%	35.48%	33.24%	40.00%

Table 3 - Cost Comparison Percentage Totals Lot 1: North.

Cost Evaluation Percentage Totals Lot 1: North	Labour Rates.	Schedule of Rates	Servicing	Breakdown	Overheads and Profit	Totals
Maximum Weighting Score Available %	8.00%	5.00%	10.00%	10.00%	7.00%	40.00%
British Gas/ PH Jones	4.58%	2.73%	10.00%	10.00%	4.59%	31.90%
BSW Heating	4.55%	4.08%	6.16%	6.39%	3.95%	25.13%
Gracelands CMS	7.66%	5.00%	8.11%	9.76%	4.95%	35.48%
K & T Heating Services	6.95%	3.92%	7.54%	9.85%	4.99%	33.25%

Table 4 - Quality Assessment Percentage Totals Lot 1: North.

Quality Assessment Comparison Percentage Totals Lot 1: North	Delivering a successful Contract	Quality of Repairs Service Delivery	Delivering Excellence	Delivering Value	Totals
Maximum Weighting Score Available %	22.50%	20.00%	10.00%	7.50%	60.00%
British Gas/ PH Jones	11.50%	13.00%	6.00%	4.50%	35.00%
BSW Heating	15.50%	14.50%	8.00%	4.00%	42.00%
Gracelands CMS	14.50%	13.00%	6.50%	5.50%	39.50%
K & T Heating Services	10.00%	12.00%	8.00%	4.50%	34.50%

Table 5 - Cost and Quality Evaluation Scores Lot 1: North.

Project % Value Bands Lot 1: North	British Gas/ PH Jones	BSW Heating	Gracelands CMS	K & T Heating Services
Cost Total - 40%	31.90%	25.12%	35.48%	33.24%
Quality Evaluation Total - 60%	35.00%	42.00%	39.50%	34.50%
Total Score - 100%	66.90%	67.12%	74.98%	67.74%

Table 6 - Overall Cost and Quality Scores Lot 1: North.

Overall Summary Lot 1: North	Quality Summary (Max 60%)	Cost Summary (Max 40%)	Total (Max 100%)	Ranking
Gracelands CMS	39.50%	35.48%	74.98%	1
K & T Heating Services	34.50%	33.25%	67.75%	2
BSW Heating	42.00%	25.13%	67.13%	3
British Gas/ PH Jones	35.00%	31.90%	66.90%	4

Table 7 - Initial Tendered Rates Lot 2: South.

Cost Comparison Initial Tendered Rates.	British Gas/ PH Jones	BSW Heating	Gracelands CMS	K & T Heating Services
Lot 2: South Area	£ 357,746.08	£ 495,189.43	£ 185,321.08	£ 331,939.96

Table 8 - Cost Comparison Percentage Details Lot 2: South

Cost Comparison Percentage Totals Lot 2: South	British Gas/ PH Jones	BSW Heating	Gracelands CMS	K & T Heating Services	Max Score Available %
Labour Rates	Score	Score	Score	Score	8.00%
Standard labour charge Monday to Friday 08:00 – 17:30	0.56%	0.58%	1.00%	0.95%	1.00%
Saturday labour charge 08:00 – 17:30	0.39%	0.49%	0.70%	1.00%	1.00%
Sunday labour charge 08:00 – 17:30	0.42%	0.56%	1.00%	0.95%	1.00%
Outside hours labour charge Monday - Friday	0.56%	0.65%	1.00%	0.95%	1.00%
Outside hours labour charge Saturday - Sunday	0.42%	0.56%	1.00%	0.71%	1.00%
Bank Holiday labour charge anytime	0.42%	0.56%	1.00%	0.71%	1.00%
Total cost for a breakdown call out charge during normal working hours	0.87%	0.59%	1.00%	0.95%	1.00%
Total cost for a breakdown call out charge during 'out of hours'.	0.53%	0.60%	1.00%	0.76%	1.00%
SOR					
Schedule of Rates	2.71%	4.08%	5.00%	3.92%	5.00%
Servicing					
Servicing Costs	10.00%	7.25%	9.42%	8.91%	10.00%
Breakdown					
Breakdown Costs	8.98%	6.40%	9.83%	10.00%	10.00%
Overheads & Profit					
Average Enhanced Profit	0.80%	0.91%	0.75%	1.50%	1.50%
Other					
Central Office Overheads	1.81%	0.59%	2.00%	1.34%	2.00%
Site Overheads	0.73%	0.96%	1.47%	2.00%	2.00%
Normal' Profit	1.31%	1.50%	0.53%	0.29%	1.50%
Total Weighting for each Bidder.					
	30.51%	26.26%	36.70%	34.95%	40.00%

Table 9 - Cost Comparison Percentage Totals Lot 2: South.

Cost Evaluation Percentage Totals Lot 2: South.	Labour Rates.	Schedule of Rates	Servicing	Breakdown	Overheads and Profit	Totals
Maximum Weighting Score Available %	8.00%	5.00%	10.00%	10.00%	7.00%	40.00%
British Gas/ PH Jones	4.16%	2.71%	10.00%	8.98%	4.66%	30.51%
BSW Heating	4.58%	4.08%	7.25%	6.40%	3.96%	26.27%
Gracelands CMS	7.70%	5.00%	9.42%	9.83%	4.75%	36.70%
K & T Heating Services	6.99%	3.92%	8.91%	10.00%	5.13%	34.95%

Table 10 - Quality Assessment Percentage Totals Lot 2: South.

Quality Assessment Comparison Percentage Totals Lot 1: North	Delivering a successful Contract	Quality of Repairs Service Delivery	Delivering Excellence	Delivering Value	Totals
Maximum Weighting Score Available %	22.50%	20.00%	10.00%	7.50%	60.00%
British Gas/ PH Jones	11.50%	13.00%	6.00%	4.50%	35.00%
BSW Heating	15.50%	14.50%	8.00%	4.00%	42.00%
Gracelands CMS	14.50%	13.00%	6.50%	5.50%	39.50%
K & T Heating Services	10.00%	12.00%	8.00%	4.50%	34.50%

Table 11 - Cost and Quality Evaluation Scores Lot 2: South.

Project Value Band Lot 2: South	British Gas/ PH Jones	BSW Heating	Gracelands CMS	K & T Heating Services Ltd
Cost Total - 40%	30.51%	26.26%	36.70%	34.95%
Quality Evaluation Total - 60%	35.00%	42.00%	39.50%	34.50%
Total Score - 100%	65.51%	68.26%	76.20%	69.45%

Table 12 - Overall Cost and Quality Scores Lot 2: South.

Overall Summary Lot 2: South	Quality Summary (Max 60%)	Cost Summary (Max 40%)	Total (100%)	Ranking
Gracelands CMS	39.50%	36.70%	76.20%	1
K & T Heating Services	34.50%	34.95%	69.45%	2
BSW Heating	42.00%	26.27%	68.27%	3
British Gas/ PH Jones	35.00%	30.51%	65.51%	4